



Re-advertisement – Strategy Consultant Vacancy.

WYLDE International is a professional services consulting firm that works with ambitious entrepreneurs seeking to grow and scale their businesses while delivering impactful products and services to their customers. Founded in 2004, WYLDE has worked with over 7500 entrepreneurs in cohorts or directly and enabled many of them to grow their businesses.

WYLDE seeks a **Strategy Consultant**. He/she will be mandated to run its flagship transformational entrepreneurship program - Scalerizer and help entrepreneurs unlock the best fit strategy for their businesses. The person will be involved in leading clients through strategy creation, design and build of new business systems and processes, through to helping clients integrate and operationalize them.

This is a full-time job. Gross Salary KES 100,000.

Duties and responsibilities

1. Lead entrepreneurs towards developing organizational strategies using a customized tool - 'Scalerizer'
2. Facilitate or lead training sessions
3. Conduct business coaching following training sessions
4. Manage relationships with key clients with a focus on strong and lasting relationships
5. Identify new business opportunities in order to generate revenue
6. Responsible for all aspects of Business Development
7. Conduct high-level research and analysis on client performance
8. Create correct root cause analysis for the development of action plans for clients to execute
9. Measure project progress and client benefits
10. Lead a team of coaches and business development executives

Person's Specifications:

1. At least 5 years of experience in Business or Strategy Consulting
2. Excellent understanding of strategy and strategy development
3. Experience working with entrepreneurs is mandatory
4. Superior training and facilitation skills
5. Team management skills and empowerment mind-set
6. Project management skills with excellent communication skills
7. Demonstrated leadership experience
8. Deep understanding of various industries/sectors (Multi-Sector knowledge)
9. Competent in planning and administering projects and departmental budgets responsibly
10. Person of impact and influence, able to build, grow and sustain effective networks
11. Structured, logical thinker, proactive & independent worker
12. A relevant degree from a recognized university
13. Recognized professional certification

How to Apply

If interested, please send your CV to recruitment@wyldeinternational.com indicating “**Strategy Consultant**” in the subject line. Only shortlisted candidates will be contacted. WYLDE International is an equal opportunity employer.