



## Job Vacancy- Business Advisor

**WYLDE International** is a professional services consulting firm that works with ambitious entrepreneurs seeking to grow and scale their businesses while delivering impactful products and services to their customers. Founded in 2004, WYLDE has worked with over 7500 entrepreneurs in cohorts or directly, enabling many of them to grow their businesses.

We seek to hire a **Business Advisor**. He or she will support medium sized businesses in identifying and resolving strategic issues affecting their businesses

### Key Duties and Responsibilities

1. Develop strategies and help medium size businesses integrate and operationalize developed strategies
2. Provide business advisory and analysis support to medium-sized businesses
3. Prepare business plans, financial plans and pitch decks on behalf of clients
4. Prepare and submit business tenders and bids in line with the outline TORs and proposals
5. Deliver end-to-end business coaching and consulting assignments
6. Manage and deliver projects per required standards and timelines
7. Generate leads and sell WYLDE's services to medium size businesses
8. Conduct research, analyze, interpret and present data to support decision-making and problem-solving.
9. Establish and build strong client relationships
10. Facilitate access to finance by developing investor-ready proposals

### Required Specifications

1. A minimum of 3 years of experience in entrepreneur-centered programs or in strategy development and business consulting for SMEs or any other related field
2. A Bachelor's Degree in Strategy or a relevant field from a recognised university
3. Recognized professional certification
4. Excellent understanding of strategy and strategy development
5. Strong analytical skills with the ability to collect, organise, analyze, and disseminate information
6. Superior training and facilitation skills



7. Adept at queries, report writing and presenting findings

### **How to Apply**

If qualified and interested, please send your CV to [recruitment@wyldeinternational.com](mailto:recruitment@wyldeinternational.com) by **Tuesday 25th February 2025** indicating 'Business Advisor' in the subject line. **Interviews are on a rolling basis**. Only shortlisted candidates will be contacted. WYLDE International is an equal opportunity employer.