



BECOME A BUSINESS COACH AND CONSULTANT

WYLDE International is a professional services consulting firm that works with ambitious entrepreneurs seeking to grow and scale their businesses while delivering impactful products and services to their customers. Founded in 2004, WYLDE has worked with over 7500 entrepreneurs in cohorts or directly, enabling many of them to grow their businesses.

WYLDE is looking to hire business coaches/consultants to join a vibrant team of coaches and consultants.

The successful candidates will be trained on our unique Strategy tool, which has been used on our client businesses with great success. The successful participants will have an opportunity to be engaged as coaches, facilitators and/or consultants on a need basis and at agreed-upon fees.

DUTIES AND RESPONSIBILITIES

1. Learn strategy consulting using a unique strategy tool
2. Deliver and facilitate business strategy workshops, info sessions and webinars
3. Deliver quality coaching sessions
4. Assist clients with their strategy sessions
5. Prepare comprehensive activity reports adhering to WYLDE standards
6. Offer support in Project Implementation

REQUIRED SPECIFICATIONS

1. Minimum of 3 years experience in business strategy or supporting entrepreneurs or managing their own business
2. Minimum of 3 years experience in the banking sector as a relationship manager or credit manager.
3. Experience, knowledge and exposure to business operations, project management and entrepreneurship
4. Minimum Degree in a business-related course
5. Additional certification courses in entrepreneurship and business strategy will be an advantage
6. Possess training, facilitation and presentation skills
7. Experience working with SMEs and entrepreneurs
8. Possess advanced report-writing skills
9. Knowledge of proposal writing and tender preparation is an advantage
10. Effective oral and written communicator
11. Adaptable and flexible - available on call and willing to travel when required
12. Knowledge of Google Suite, Microsoft Office, and Reporting tools

If qualified and interested please send your CV to WYLDE International at recruitment@wyldeinternational.com indicating **"Zambia Business Coach"** in the email subject line by **17th June 2024 11:59 PM**. Only shortlisted candidates will be contacted.